

August 15, 2022  
2022 ELL Renewables RFP Variable Pricing Update – Bidder Instructions

Entergy Louisiana, LLC (“ELL”) modified its 2022 Renewables RFP, allowing for the submission of bid proposals that include variable pricing based on certain components, namely, modules, piles, and racking. All bids with variable pricing components should also include a price cap. Bidders will be allowed to propose other cost components or materials variables for ELL’s consideration; however, proposals with less variability will be viewed more favorably. Given the allowance of variable pricing, pricing supplement periods originally scheduled for September 2022 are now cancelled.

For bids proposing variable pricing to be considered under the 2022 ELL Renewables RFP, Bidders must commit to price transparency. As noted above, such bid must also include a price cap, which will be evaluated in the same manner that the pricing submitted with a fixed price bid would be assessed. In addition to identifying the components for which variable pricing is requested, Bidders must provide the initial cost assumption and the index, algorithm or other substantiated methodology used to support any post-selection or post-contract execution firm price adjustment. All components in the proposal identified for variable pricing will be assessed against the specified index or indices or open book concept for upward and downward cost impacts. Price variability will begin at proposal submission and will end no later than full notice to proceed (FNTP). For clarity, ELL expects Bidders to commit to adjusting variable pricing downwards should the utilized index or indices fluctuate downwards, lowering initial cost assumptions.

The Proposal Submission Template and Appendix D 1 – Attachment A Cost Components (BOT) have been updated to reflect these changes. Other Proposal Submission Template updates include the addition of questions to address the Inflation Reduction Act. Additionally, a new attachment, Appendix D 1 - Attachment A1 Cost Components (PPA) has been developed to capture variable PPA pricing. Documents can be found on the RFP website and in Power Advocate.